Think Again Adam Grant

Claudia Hammond

Think Again Adam Grant,2023-12-26 The #1 New York Times bestselling author of Give and Take and Originals examines the critical art of rethinking: learning to question your opinions and open other people's minds, which can position you for excellence at work and wisdom in life Intelligence is usually seen as the ability to think and learn, but in a rapidly changing world, there's another set of cognitive skills that might matter more: the ability to rethink and unlearn. With bold ideas and rigorous evidence, Adam Grant investigates how we can embrace the joy of being wrong, harness the advantages of impostor syndrome, bring nuance into charged conversations, and build schools, workplaces, and communities of lifelong learners. Think Again reveals that we don't have to believe all our thoughts or internalize all our emotions. It's an invitation to let go of views that are no longer serving us well and prize mental flexibility, humility, and curiosity over consistency.

<u>Thought Economics</u> Vikas Shah,2021-02-04 Including conversations with world leaders, Nobel prizewinners, business leaders, artists and Olympians, Vikas Shah quizzes the minds that matter on the big questions that concern us all.

Give and Take Adam Grant,2013-04-09 A groundbreaking look at why our interactions with others hold the key to success, from the New York Times bestselling author of Hidden Potential, Think Again, and Originals For generations, we have focused on the individual drivers of success: passion, hard work, talent, and luck. But in today's dramatically reconfigured world, success is increasingly dependent on how we interact with others. In Give and Take, Adam Grant, an award-winning researcher and Wharton's highest-rated professor, examines the surprising forces that shape why some people rise to the top of the success ladder while others sink to the bottom. Praised by social scientists, business theorists, and corporate leaders, Give and Take opens up an approach to work, interactions, and productivity that is nothing short of revolutionary.

Originals Adam Grant, 2016-02-02 The #1 New York Times bestseller that examines how people can champion new ideas in their careers and everyday life—and how leaders can fight groupthink, from the author of Hidden Potential, Think Again, and the co-author of Option B "Filled with fresh insights on a broad array of topics that are important to our personal and professional lives."—The New York Times DealBook "Originals is one of the most important and captivating books I have ever read, full of surprising and powerful ideas. It will not only change the way you see the world; it might just change the way you live your life. And it could very well inspire you to change your world." —Sheryl Sandberg, COO of Facebook and author

of Lean In With Give and Take, Adam Grant not only introduced a landmark new paradigm for success but also established himself as one of his generation's most compelling and provocative thought leaders. In Originals he again addresses the challenge of improving the world, but now from the perspective of becoming original: choosing to champion novel ideas and values that go against the grain, battle conformity, and buck outdated traditions. How can we originate new ideas, policies, and practices without risking it all? Using surprising studies and stories spanning business, politics, sports, and entertainment, Grant explores how to recognize a good idea, speak up without getting silenced, build a coalition of allies, choose the right time to act, and manage fear and doubt; how parents and teachers can nurture originality in children; and how leaders can build cultures that welcome dissent. Learn from an entrepreneur who pitches his start-ups by highlighting the reasons not to invest, a woman at Apple who challenged Steve Jobs from three levels below, an analyst who overturned the rule of secrecy at the CIA, a billionaire financial wizard who fires employees for failing to criticize him, and a TV executive who didn't even work in comedy but saved Seinfeld from the cutting-room floor. The payoff is a set of groundbreaking insights about rejecting conformity and improving the status quo.

Range David Epstein,2019-06-27 'A goldmine of surprising insights. Makes you smarter with every page' - James Clear, author of Atomic Habits The essential guide to improving your performance, and a powerful argument for how to succeed in any field: develop broad interests and skills while everyone around you is rushing to specialize. The instant Sunday Times bestseller From the '10,000 hours rule' to the power of tiger parenting, we have been taught that success in any field requires early specialization and many hours of deliberate practice. If you only dabble or delay, you'll never catch up with those who got a head start. This is completely wrong. In this landmark book, David Epstein shows you that the way to succeed is by sampling widely, gaining a breadth of experiences, taking detours, experimenting relentlessly and juggling many interests – this is the power of developing range. Studying the world's most successful athletes, artists, musicians, inventors and scientists, Epstein demonstrates why, in most fields, generalists, not specialists, are primed to excel. Range has challenged the status quo, reshaped career paths and changed lives. Read it to view the world differently. Shortlisted for the Financial Times/McKinsey Business Book of the Year Award 'I loved Range' – Malcolm Gladwell, author of Outliers 'Fascinating . . . if you're a generalist who has ever felt overshadowed by your specialist colleagues, this book is for you' – Bill Gates, founder of Microsoft

The Data Detective Tim Harford,2022-02-01 From "one of the great (greatest?) contemporary popular writers on economics" (Tyler Cowen) comes a smart, lively, and encouraging rethinking of how to use statistics. Today we think statistics are the enemy, numbers used to mislead and confuse us. That's a mistake, Tim Harford says in The Data Detective. We shouldn't be suspicious of statistics—we need to understand what they mean and how they can improve our lives: they are, at heart, human behavior seen through the prism of numbers and are often "the only way of grasping much of what is

going on around us." If we can toss aside our fears and learn to approach them clearly—understanding how our own preconceptions lead us astray—statistics can point to ways we can live better and work smarter. As "perhaps the best popular economics writer in the world" (New Statesman), Tim Harford is an expert at taking complicated ideas and untangling them for millions of readers. In The Data Detective, he uses new research in science and psychology to set out ten strategies for using statistics to erase our biases and replace them with new ideas that use virtues like patience, curiosity, and good sense to better understand ourselves and the world. As a result, The Data Detective is a big-idea book about statistics and human behavior that is fresh, unexpected, and insightful.

Think Again Sydney Finkelstein, Jo Whitehead, Andrew Campbell, 2009-02-03 Why do smart and experienced leaders make flawed, even catastrophic, decisions? Why do people keep believing they have made the right choice, even with the disastrous result staring them in the face? And how can you be sure you're making the right decision--without the benefit of hindsight? Sydney Finkelstein, Jo Whitehead, and Andrew Campbell show how the usually beneficial processes of the human mind can become traps when we face big decisions. The authors show how the shortcuts our brains have learned to take over millennia of evolution can derail our decision making. Think Again offers a powerful model for making better decisions, describing the key red flags to watch for and detailing the decision-making safeguards we need. Using examples from business, politics, and history, Think Again deconstructs bad decisions, as they unfolded in real time, to show how you can avoid the same fate.

On Being Certain Robert Alan Burton,2009-03-17 Neurologist Robert Burton challenges common notions about how people think about what they know, demonstrating how the feeling of certainty comes from a place beyond knowledge and control and is a mental sensation, not evidence of fact.

Big Panda and Tiny Dragon James Norbury,2021-09-16 Discover the most beautiful book of the year as seen on ITV News and in the Guardian THE SUNDAY TIMES BESTSELLER 'James has a way to speak to your soul. This book is nothing short of comforting and heartwarming' VEX KING 'While the drawings have the charm of Winnie-the-Pooh, the captions have the depth of ancient proverbs' GUARDIAN ______ A guiding light in the darker months, Big Panda and Tiny Dragon is the beautifully illustrated and mindful journey of two friends through the seasons, inspired by Buddhist philosophy 'Which is more important,' asked Big Panda, 'the journey or the destination?' 'The company,' said Tiny Dragon. Friends Big Panda and Tiny Dragon journey through the seasons of the year together, day and night, in rain and in sun. Travelling through nature, they find hope and inspiration in the world around them, realising that even in the darkest of days, Spring will always return. Feel the calming influence of Big Panda, who reminds us of the bigger picture while appreciating the simplicity of small moments. Explore your surroundings with the inquisitive eye of Tiny Dragon, our friend who is big in heart if not in stature. And on their journey through the ever-changing seasons, join these two friends as they learn how to live in the moment, be at

peace with uncertainty, and find the strength to overcome life's obstacles, together. Inspired by Buddhist philosophy and spirituality, James Norbury has captured in these whimsical characters the ideas that have helped him through his most difficult times. _____ 'The two friends often find themselves lost but discover beautiful sights they never would have found if they had gone the right way. While the drawings have the charm of Winnie-the-Pooh, the captions have the depth of ancient proverbs' GUARDIAN

Willful Blindness Margaret Heffernan,2011-03-01 A provocative analysis of the human tendency towards selective ignorance assesses the impact of the phenomenon on private and working lives as well as within governments and organizations to consider why people may prefer ignorance and have different comfort levels. By the author of The Naked Truth. 35,000 first printing.

Mistakes I Made at Work Jessica Bacal,2014-04-29 High-achieving women share their worst mistakes at work—and how learning from them paved the way to success. Named by Fast Company as a Top 10 Book You Need to Read This Year In Mistakes I Made at Work, a Publishers Weekly Top 10 Business Book for Spring 2014, Jessica Bacal interviews twenty-five successful women about their toughest on-the-job moments. These innovators across a variety of fields – from the arts to finance to tech – reveal that they're more thoughtful, purposeful and assertive as leaders because they learned from their mistakes, not because they never made any. Interviewees include: Cheryl Strayed, bestselling author of Wild Anna Holmes, founding editor of Jezebel.com Kim Gordon, founding member of the band Sonic Youth Joanna Barsch, Director Emeritus of McKinsey & Company Carol Dweck, Stanford psychology professor Ruth Ozeki, New York Times bestselling author of Tale for the Time Being And many more For readers of Lean In and #Girlboss, Mistakes I Made for Work is ideal for millenials just starting their careers, for women seeking to advance at work, or for anyone grappling with issues of perfectionism, and features fascinating and surprising anecdotes, as well as tips for readers.

Every Tool's a Hammer Adam Savage,2020-10-27 In this New York Times bestselling "imperative how-to for creativity" (Nick Offerman), Adam Savage—star of Discovery Channel's Mythbusters—shares his golden rules of creativity, from finding inspiration to following through and successfully making your idea a reality. Every Tool's a Hammer is a chronicle of my life as a maker. It's an exploration of making, but it's also a permission slip of sorts from me to you. Permission to grab hold of the things you're interested in, that fascinate you, and to dive deeper into them to see where they lead you. Through stories from forty-plus years of making and molding, building and breaking, along with the lessons I learned along the way, this book is meant to be a toolbox of problem solving, complete with a shop's worth of notes on the tools, techniques, and materials that I use most often. Things like: In Every Tool There Is a Hammer—don't wait until everything is perfect to begin a project, and if you don't have the exact right tool for a task, just use whatever's handy; Increase Your Loose Tolerance—making is messy and filled with screwups, but that's okay, as creativity is a path with twists and turns and not a straight line to be

found; Use More Cooling Fluid—it prolongs the life of blades and bits, and it prevents tool failure, but beyond that it's a reminder to slow down and reduce the friction in your work and relationships; Screw Before You Glue—mechanical fasteners allow you to change and modify a project while glue is forever but sometimes you just need the right glue, so I dig into which ones will do the job with the least harm and best effects. This toolbox also includes lessons from many other incredible makers and creators, including: Jamie Hyneman, Nick Offerman, Pixar director Andrew Stanton, Oscar-winner Guillermo del Toro, artist Tom Sachs, and chef Traci Des Jardins. And if everything goes well, we will hopefully save you a few mistakes (and maybe fingers) as well as help you turn your curiosities into creations. I hope this book serves as "creative rocket fuel" (Ed Helms) to build, make, invent, explore, and—most of all—enjoy the thrills of being a creator.

The Memory Illusion Julia Shaw,2016-06-16 Think you have a good memory? Think again. Memories are our most cherished possessions. We rely on them every day of our lives. They make us who we are. And yet the truth is they are far from being the accurate record of the past we like to think they are. True, we can all admit to having suffered occasional memory lapses, such as entering a room and immediately forgetting why, or suddenly being unable to recall the name of someone we've met dozens of times. But what if our minds have the potential for more profound errors, that enable the manipulation or even outright fabrication of our memories? In The Memory Illusion, forensic psychologist and memory expert Dr Julia Shaw uses the latest research to show the astonishing variety of ways in which our brains can indeed be led astray. She shows why we can sometimes misappropriate other people's memories, subsequently believing them to be our own. She explains how police officers can imprison an innocent man for life on the basis of many denials and just one confession. She demonstrates the way radically false memories can be deliberately implanted, leading people to believe they had tea with Prince Charles, or committed crimes that never happened. And she reveals how, in spite of all this, we can improve our memory through simple awareness of its fallibility. Fascinating and unnerving in equal measure, The Memory Illusion offers a unique insight into the human brain, challenging you to question how much you can ever truly know about yourself.

Mindset - Updated Edition Carol Dweck,2017-01-12 World-renowned Stanford University psychologist Carol Dweck, in decades of research on achievement and success, has discovered a truly groundbreaking idea-the power of our mindset. Dweck explains why it's not just our abilities and talent that bring us success-but whether we approach them with a fixed or growth mindset. She makes clear why praising intelligence and ability doesn't foster self-esteem and lead to accomplishment, but may actually jeopardize success. With the right mindset, we can motivate our kids and help them to raise their grades, as well as reach our own goals-personal and professional. Dweck reveals what all great parents, teachers, CEOs, and athletes already know: how a simple idea about the brain can create a love of learning and a resilience that is the basis of great accomplishment in every area.

The Art of Rest Claudia Hammond, 2019-11-21 Shortlisted for the British Psychological Society Book Award for Popular

Science Much of value has been written about sleep, but rest is different; it is how we unwind, calm our minds and recharge our bodies. The Art of Rest draws on ground-breaking research Claudia Hammond collaborated on: 'The Rest Test', the largest global survey into rest ever undertaken, completed by 18,000 people across 135 different countries. The survey revealed how people get rest and how it is directly linked to your sense of wellbeing. Counting down through the top ten activities which people find most restful, Hammond explains why rest matters, examines the science behind the results to establish what really works and offers a roadmap for a new, more restful and balanced life.

Annals of Gullibility Stephen Greenspan,2008-12-30 The first book to provide a comprehensive look at the problem of gullibility, this groundbreaking work covers how and why we are fooled in areas that range from religion, politics, science, and medicine, to personal finance and relationships. First laying the groundwork by showing gullibility at play in the writings of historic authors we all know, developmental psychologist Stephen Greenspan follows with chapters that describe social duping across the gamut of human conduct. From people who pour bucks into investment scams, to those who follow the faith of scientologists, believe in fortunetellers, or champion unfounded medicine akin to snake oil, we all know someone who has been duped. A lot of us have been duped ourselves, out of naive trust. It's not a matter of low intelligence that moves us to, without evidence, believe the words of politicians, salesmen, academics, lawyers, military figures, or cult leaders, among others. Greenspan shows us the four broad reasons we become drawn into gullible behavior, and he presents ways people can become less gullible. Greenspan takes us into the vast realm of gullibility from the fictional Pied Piper to the historical Trojan Horse, then through modern-day military maneuvers, political untruths, police and criminal justice scams, and financial and love lies. While there have been earlier books focused on liars and manipulators of all sorts, this is the first to focus on the gullible who are their victims, and how the gullible can become less likely to be taken again.

Think Again Walter Sinnott-Armstrong,2018 Our personal and political worlds are rife with arguments and disagreements, some of them petty and vitriolic. The inability to compromise and understand the opposition is epidemic today, from countries refusing to negotiate, to politicians pandering to their base. Social media has produced a virulent world where extreme positions dominate. There is much demonization of the other side, very little progress is made, and the end result is further widening of positions. How did this happen, and what might be done to address it? Walter Sinnott-Armstrong says there is such a thing as a good argument: Reasonable arguments can create more mutual understanding and respect, and even if neither party is convinced by the other, compromise is still possible. Think Again shows the importance of good arguments and reveals common misunderstandings. Rather than a means to persuade other people or beat them in an intellectual competition, Sinnott-Armstrong sees arguments as an essential tool for constructive interaction with others. After showing how the failure of good arguments has led us to society's current woes, he shows readers what makes a good argument. In clear, lively, and practical prose, and with plentiful examples from politics, popular culture, and everyday life,

Sinnott-Armstrong explains what defines an argument, identifies the components of good arguments as well as fallacies to avoid, and demonstrates what good arguments can accomplish. Armed with these tools, readers will be able to spot bad reasoning and bad arguments, and to advance their own views in a forceful yet logical way. These skills could even help repair our tattered civic culture.

Option B Sheryl Sandberg, Adam Grant, 2017-04-24 In 2015 Sheryl Sandberg's husband, Dave Goldberg, died suddenly at the age of forty-eight. Sandberg and her two young children were devastated, and she was certain that their lives would never have real joy or meaning again. Just weeks later, Sandberg was talking with a friend about the first father-child activity without a father. They came up with a plan for someone to fill in. "But I want Dave," she cried. Her friend put his arm around her and said, "Option A is not available. So let's just kick the shit out of Option B." Everyone experiences some form of Option B. We all deal with loss: jobs lost, loves lost, lives lost. The question is not whether these things will happen but how we face them when they do. Thoughtful, honest, revealing and warm, OPTION B weaves Sandberg's experiences coping with adversity with new findings from Adam Grant and other social scientists. The book features stories of people who recovered from personal and professional hardship, including illness, injury, divorce, job loss, sexual assault and imprisonment. These people did more than recover-many of them became stronger. OPTION B offers compelling insights for dealing with hardships in our own lives and helping others in crisis. It turns out that post-traumatic growth is common-even after the most devastating experiences many people don't just bounce back but actually bounce forward. And pre-traumatic growth is also possible: people can build resilience even if they have not experienced tragedy. Sandberg and Grant explore how we can raise strong children, create resilient communities and workplaces, and find meaning, love and joy in our lives. "Dave's death changed me in very profound ways," Sandberg writes. "I learned about the depths of sadness and the brutality of loss. But I also learned that when life sucks you under, you can kick against the bottom, break the surface and breathe again."

Think Again Adam Grant,2021-02-02 #1 New York Times Bestseller "THIS. This is the right book for right now. Yes, learning requires focus. But, unlearning and relearning requires much more—it requires choosing courage over comfort. In Think Again, Adam Grant weaves together research and storytelling to help us build the intellectual and emotional muscle we need to stay curious enough about the world to actually change it. I've never felt so hopeful about what I don't know." —Brené Brown, Ph.D., #1 New York Times bestselling author of Dare to Lead The #1 New York Times bestselling author of Hidden Potential, Originals, and Give and Take examines the critical art of rethinking: learning to question your opinions and open other people's minds, which can position you for excellence at work and wisdom in life Intelligence is usually seen as the ability to think and learn, but in a rapidly changing world, there's another set of cognitive skills that might matter more: the ability to rethink and unlearn. In our daily lives, too many of us favor the comfort of conviction over the discomfort of doubt. We listen to opinions that make us feel good, instead of ideas that make us think hard. We see disagreement as a

threat to our egos, rather than an opportunity to learn. We surround ourselves with people who agree with our conclusions, when we should be gravitating toward those who challenge our thought process. The result is that our beliefs get brittle long before our bones. We think too much like preachers defending our sacred beliefs, prosecutors proving the other side wrong, and politicians campaigning for approval--and too little like scientists searching for truth. Intelligence is no cure, and it can even be a curse: being good at thinking can make us worse at rethinking. The brighter we are, the blinder to our own limitations we can become. Organizational psychologist Adam Grant is an expert on opening other people's minds--and our own. As Wharton's top-rated professor and the bestselling author of Originals and Give and Take, he makes it one of his guiding principles to argue like he's right but listen like he's wrong. With bold ideas and rigorous evidence, he investigates how we can embrace the joy of being wrong, bring nuance to charged conversations, and build schools, workplaces, and communities of lifelong learners. You'll learn how an international debate champion wins arguments, a Black musician persuades white supremacists to abandon hate, a vaccine whisperer convinces concerned parents to immunize their children, and Adam has coaxed Yankees fans to root for the Red Sox. Think Again reveals that we don't have to believe everything we think or internalize everything we feel. It's an invitation to let go of views that are no longer serving us well and prize mental flexibility over foolish consistency. If knowledge is power, knowing what we don't know is wisdom.

The Great Mental Models: General Thinking Concepts Farnam Street, 2019-12-16 The old saying goes, "To the man with a hammer, everything looks like a nail." But anyone who has done any kind of project knows a hammer often isn't enough. The more tools you have at your disposal, the more likely you'll use the right tool for the job - and get it done right. The same is true when it comes to your thinking. The quality of your outcomes depends on the mental models in your head. And most people are going through life with little more than a hammer. Until now. The Great Mental Models: General Thinking Concepts is the first book in The Great Mental Models series designed to upgrade your thinking with the best, most useful and powerful tools so you always have the right one on hand. This volume details nine of the most versatile, all-purpose mental models you can use right away to improve your decision making, productivity, and how clearly you see the world. You will discover what forces govern the universe and how to focus your efforts so you can harness them to your advantage, rather than fight with them or worse yet- ignore them. Upgrade your mental toolbox and get the first volume today. AUTHOR BIOGRAPHY Farnam Street (FS) is one of the world's fastest growing websites, dedicated to helping our readers master the best of what other people have already figured out. We curate, examine and explore the timeless ideas and mental models that history's brightest minds have used to live lives of purpose. Our readers include students, teachers, CEOs, coaches, athletes, artists, leaders, followers, politicians and more. They're not defined by gender, age, income, or politics but rather by a shared passion for avoiding problems, making better decisions, and lifelong learning. AUTHOR HOME Ottawa, Ontario, Canada

Think Again Adam Grant Book Review: Unveiling the Magic of Language

In a digital era where connections and knowledge reign supreme, the enchanting power of language has become more apparent than ever. Its ability to stir emotions, provoke thought, and instigate transformation is really remarkable. This extraordinary book, aptly titled "**Think Again Adam Grant**," written by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound affect our existence. Throughout this critique, we will delve in to the book is central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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